



Sales Incentive

A sales incentive of \$_____ (incl GST) applies to the purchase of lot _____ at _____ Estate.*

The buyer may elect for the sales incentive to be paid directly to the buyer (Option A or B) or to be paid to the buyer's building company on the buyer's behalf as part of a house and land package (Option C).

To claim the sales incentive, please complete the buyer details and the required information at either Option A, B or Option C below and return the form to **The Estate Sales Manager**.

Buyer Details

Lot Number _____ Client Name(s) _____
 Buyer Signature _____ Buyer Signature _____ Date _____

Option A - Payment to buyer at settlement (amount will be shown as a credit on the final settlement statement)

Buyer Signature _____ Buyer Signature _____ Date _____

Option B - Payment to buyer's account (within 4 weeks after land settlement)

Account Name _____ BSB _____ Account Number _____
 Buyer Signature _____ Buyer Signature _____ Date _____

Option C - Payment to buyer's builder (within 4 weeks after land settlement)

Building Company _____
 Builder Rep Name and Email _____
 Buyer Signature _____ Buyer Signature _____ Date _____

Office Use Only

Account Name _____ BSB _____ Account Number _____
 Email Address for Remittance Advice _____

Authorised by

Cedar Woods _____ Signature _____ Date _____
 Manager

*Terms and conditions are listed overleaf.

Terms & Conditions

1. Definitions: In this document:

- Actual Settlement Date** means the date the title for the Property is transferred between the Seller and Buyer.
- Buyer** means the party noted as the buyer within the Contract
- Contract** means the contract of sale for the Property.
- Contract Date** means the date the Contract is fully executed.
- Property** means the lot referenced on page 1 of the form, within the estate referenced to on page 1 of the form.
- Sales Incentive** means the Australian dollar amount quoted on page 1 of the form.
- Seller** means the party noted as the seller within the Contract.
- Settlement Date** means the settlement date specified in the Contract.
2. *Better Deals for Renters offer is eligible on exclusive house and land packages with My Homes WA only. Seller at their discretion may also offer select lots to be included in this promotion to other nominated builders.
 3. The Seller hereby agrees to provide the payment to the amount specified on page 1 (inc GST) as either a payment to buyer at settlement (shown as a credit on the land settlement statement), payment to the Buyer (paid within 28 days of land settlement) or payment to the Buyer's Builder (paid within 28 days of land settlement to the builder) the Sales Incentive provided all of the following conditions are met:
 - (a) the buyer has correctly completed this form to the satisfaction of the Seller, selecting either Option A: Payment to buyer at settlement, Option B: Payment to buyer's account or Option C: Payment to buyer's builder, on page 1 of this form.
 - (b) the Contract Date is between 2nd September 2019 and 31st October 2019;
 - (c) the Actual Settlement Date is on or before 25th June 2020, irrespective of any financial extensions that have been provided to the Buyer;
 - (d) the buyer has correctly completed this form to the satisfaction of the Seller;
 - (e) the Actual Settlement Date is within 3 business days of the Settlement Date; and
 - (f) the Buyer is not otherwise in default under the Contract
 4. If the buyer is eligible, the Seller will pay the sales incentive in accordance with the Buyer's selection of either Option A: Payment to buyer at settlement, Option B: Payment to buyer's account or Option C: Payment to buyer's builder, on page 1 of this form.
 5. The Buyer declares the information provided on the form is correct and acknowledges and agrees that, if eligible to receive the sales incentive, payment of the sales incentive by the Seller, discharges the Seller of its obligation to the Buyer under this agreement and the Buyer will have no further claim against the Seller in respect of this agreement. This clause will apply regardless of whether or not the Buyer or Builder has provided incorrect bank account details.
 6. The Buyer and Seller acknowledge and agree that the sales incentive will be taken into account in determining the consideration for the supply documented in the Contract for Goods and Services Tax (GST) purposes in accordance with GSTD 2006/3. This clause in no way changes the consideration required to be paid by the Buyer to the Seller as documented in the Contract.
 7. The Seller reserves the right to withdraw or alter the sales incentive without notice.
 8. By completing the form the Buyer acknowledges they have read, understood and agree to be bound by these terms and conditions.
 9. Sales incentive cannot be used with any other offer.